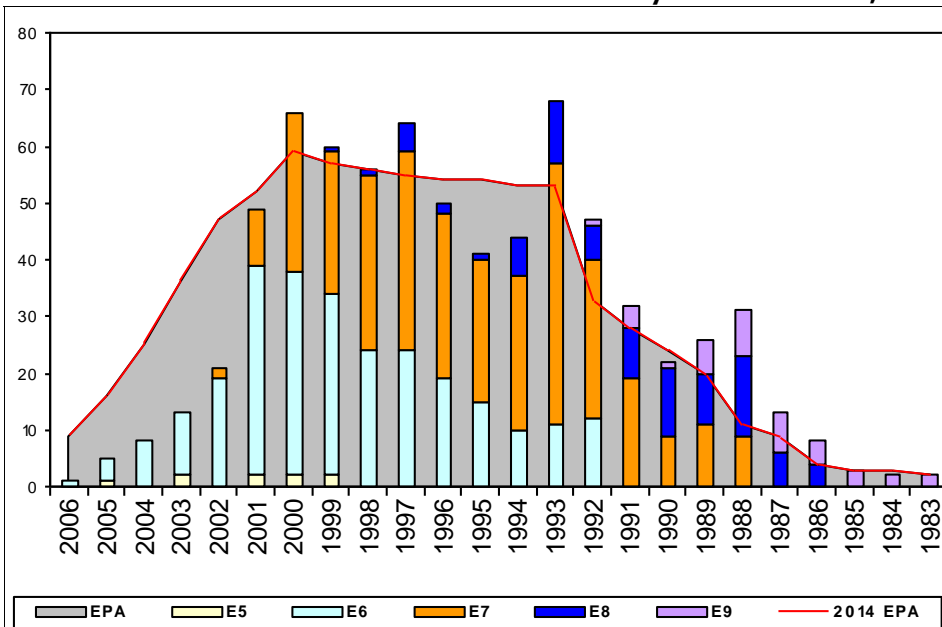


Navy Counselor, Career Recruiter - B675



| Sea Shore Flow | | | MANNING | | | ADV OPP. | |
|----------------|-----|-------|---------|-------|---------|----------|----------|
| TOUR | SEA | SHORE | PG | SEA | SHORE | Fall -11 | All-Navy |
| 1ST | 0 | 0 | E1-3 | 0.00% | 0.00% | TIR | TIR |
| 2ND | 0 | 0 | E4 | 0.00% | 0.00% | 0.00% | 27.86% |
| 3RD | 0 | 0 | E5 | 0.00% | 90.00% | 0.00% | 18.53% |
| 4TH | 0 | 0 | E6 | 0.00% | 92.59% | 100.00% | 9.28% |
| 5TH | 0 | 0 | E7 | 0.00% | 99.07% | 28.68% | 18.8% |
| 6TH | 0 | 0 | E8 | 0.00% | 91.40% | 5.80% | 9.6% |
| 7TH | 0 | 0 | E9 | 0.00% | 100.00% | 9.38% | 11.93% |

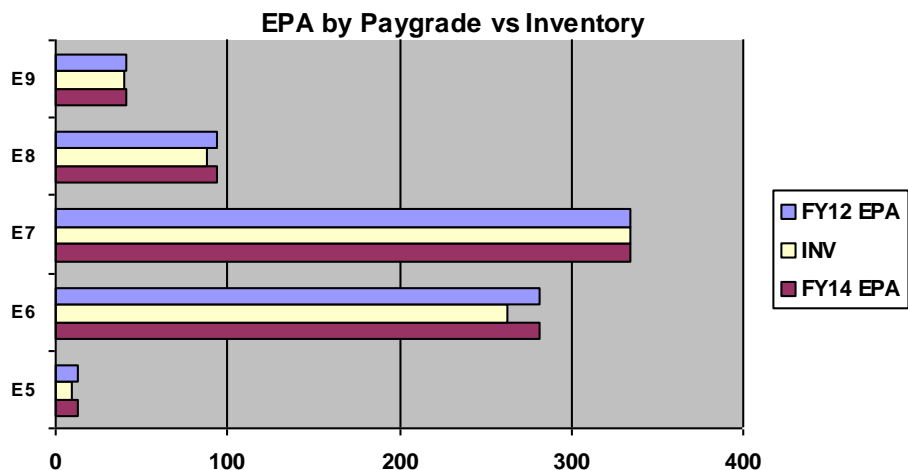
Zone Information

| | ZONE A | ZONE B | ZONE C | ZONE D | ZONE E | ALL ZONES |
|---------------|--------|---------|--------|---------|--------|-----------|
| FY12 Manning | 100% | 45% | 101% | 100% | 110% | 96% |
| FYTD RE Rate: | 0.00% | 100.00% | 76.19% | 100.00% | 60.87% | 84.27% |
| FY14 Manning | 100% | 45% | 101% | 100% | 110% | 96% |

NOTES

Navy Recruiters play a pivotal role in recruiting and are in high demand to ensure we access the most qualified future Sailors! NC Recruiters earn SDAP monthly and special clothing allowances annually. This job may be for you!

- There are 4 selection boards held annually. The next board is scheduled for May 2012. See BUPERSINST 1133.29 for conversion requirements.
- Conversion goal for FY12 is 80
- Conversions attained for FY12TD = 30



| | E1-3 | E4 | E5 | E6 | E7 | E8 | E9 | TOTAL |
|-------------------|------|----|-----|-----|------|-----|-----|-------|
| % INV to FY12 EPA | 0% | 0% | 69% | 93% | 100% | 94% | 98% | 96% |
| EPA (FY12) | 0 | 0 | 13 | 282 | 334 | 94 | 41 | 764 |
| INVENTORY | 0 | 0 | 9 | 263 | 334 | 88 | 40 | 734 |
| EPA (FY14) | 0 | 0 | 13 | 282 | 334 | 94 | 41 | 764 |
| % INV to FY14 EPA | 0% | 0% | 69% | 93% | 100% | 94% | 98% | 96% |

Data Source: NMPBS(Inv)/NRMS(RE Rate)/N12(EPA/SSF)/BUPERS3(Adv Op)

As of Date: 23-Mar-12

